

SJ International CO,. Ltd.

Leader in Naturalist Dermatology

The value of beauty, BIENCLE is with you.



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# 01

# **Company Overview**

SJ INT'L is a global company dedicated to the research, development, production, and sales of products that contribute to human beauty. It is built on the foundation of developing natural plant-based materials and advanced biotechnology.

- 01 Greetings
- 02 Vision
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**Greetings** 



# We aim to be the best partner in meeting customer needs.

Since its establishment in 2016, SJ International Co., Ltd. has been committed to developing eco-friendly materials through exceptional

product capabilities, top-tier quality control, and research into natural-derived ingredients and their efficacy. The company actively practices sustainable environmental management and social responsibility, taking a leading role in ESG management.

Now, we aspire to grow into a global leader, reflecting the needs of consumers worldwide and setting new trends.

Moving forward, we will continue to strengthen our innovative technologies and R&D competitiveness to achieve ongoing growth. As a partner delivering health and beauty, we will present a vision for the future together with our customers.

**CEO Oh Yong Hwan** 

# A global company providing total care for customer beauty and health.



**Relationship Innovation** 

Strengthening trust with all stakeholders



**Value Innovation** 

Delivering the highest value to customers



**Capability Innovation** 

Enhancing global competencies

SJ International

History

### An R&D-focused company leading the way in innovative technologies.

#### 2016

Mar. SJ International Co., Ltd. incorporated

Aug. Selected by the Ministry of SMEs and Startups as a recipient of an R&D project

#### 2018

Jun. Applied for a patent for an ingredient obtained from horse placentas (15751484)

Opened a CLEATER shop in "Blooming" in L.A. K-town in the United States

**Aug.** Registered BIEACLE as a trademark

#### 2020

Feb. Registered ingredients with the Korean Cosmetics Association Moisturizing ingredient (product name: SF-19)
Whitening ingredient (product name: TCI-211)

Oct. Transferred Aronia antioxidant technology (No. 10-1957351)

**Dec.** Registered CLEATER as a trademark in the U.S.

#### 2022

Jan. Registered CLEATER as a trademark in Thailand and Vietnam

Mar. Registered BIENCLE as a trademark in Cambodia

May. Entered into the Southeast Asian market (Cambodia)

Sep. Designated as an export-promising SME in Gangwon-do Province for 2022

Certified as a management innovation SME (Main-Biz)

Oct. Received a patent for a moisturizing ingredient obtained from extracts from Vitamin trees (No. 10-2461962)

#### 2024

**May.** Vietnam Biencl Launch

#### 2017

Apr. Registered CLEATER as a trademark

Jun. Received a patent for an ingredient obtained from horse placentas (No. 10-1751718)

Jul. Selected by Ministry of SMEs and Startups as an export promising SME in Gangwon-do Province

#### 2019

Apr. Received a patent for a whitening ingredient obtained from green tomatoes (No. 10-1970144)

Nov. Received a patent for a moisturizing ingredient obtained from sargassum called "Cham Mojaban" from Jeju Island (No. 10-2043444)

Applied for a patent for a whitening ingredient obtained from green tomatoes in the U.S. (16685488)

#### 2021

Jan. ISO 9001\*14001 certification awarded

Mar. Design registration (No. 30-1100495)

May. Registered CLEATER as a trademark in Cambodia / China

Jun. Applied for a trademark for BIENCLE in Vietnam

### 2023

Mar. Registered CLEATER as a trademark in Canada

Oct. Launched "BIENCLE" in Cambodia



02

# **Problem Analysis & Solutions**

SJ INT'L proposes solutions with excellent effects on skin improvement and hydration through innovative R&D and the use of proprietary patented ingredients derived from nature.

- Development of Differentiated Materials
- O2 Unique Core Ingredients Exclusive to SJ INT'L

**Development of Differentiated Materials** 

### SJ INT'L WAY

SJ International Co., Ltd. is a company that realizes customer satisfaction based on trust, technology, and quality.

We operate a top-notch quality management system with ISO 9001 (Quality Management) and ISO 14001 (Environmental Management) certifications. In addition, we are continuously striving to provide innovative and safe products through R&D efforts in novel materials and ingredient development.

### **R&D Research Areas**

#### Basic Products

Focused on preserving the skin's natural radiance and preventing moisture loss, our basic products aim to cater to global markets. We strive for technical differentiation through new formulations.

#### Functional Products

While skin aging cannot be reversed, its progression can be slowed. We continue to research and develop high-quality functional cosmetics combining benefits such as wrinkle improvement, whitening, UV protection, and exfoliation.

SJ International

We are constantly exploring new research fields, advancing not only joint development but also pursuing independent innovation.

ANIMAL

**VEGETABLE** 

**OCEAN** 

SJ International

We are constantly exploring new research fields, advancing not only joint development but also pursuing independent innovation.

**ANIMAL** 

**Horse Placenta** 

Patent No. 10-1751718

**VEGETABLE** 

OCEAN

SJ International

We are constantly exploring new research fields, advancing not only joint development but also pursuing independent innovation.

### **VEGETABLE**

ANIMAL

**Green Tomato** seaberry Patent No. 10-2461962

Patent No. 10-1970144

Patent No. 10-1957351

**Aronia** 

OCEAN

SJ International

We are constantly exploring new research fields, advancing not only joint development but also pursuing independent innovation.

ANIMAL

**VEGETABLE** 

**OCEAN** 

Sargassum fulvellum

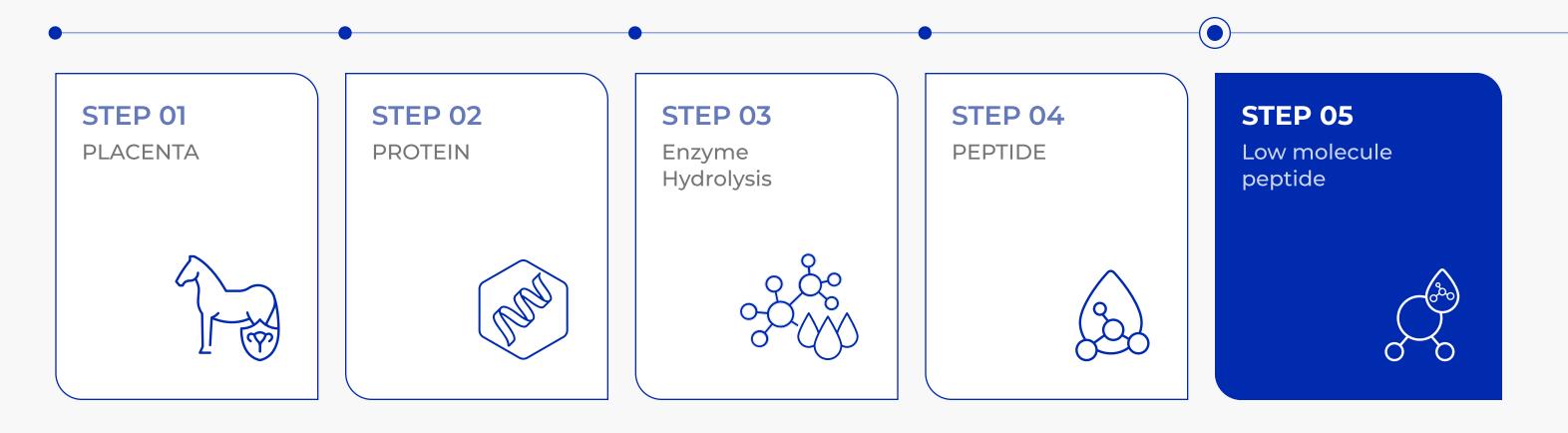
Patent No. 10-2043444

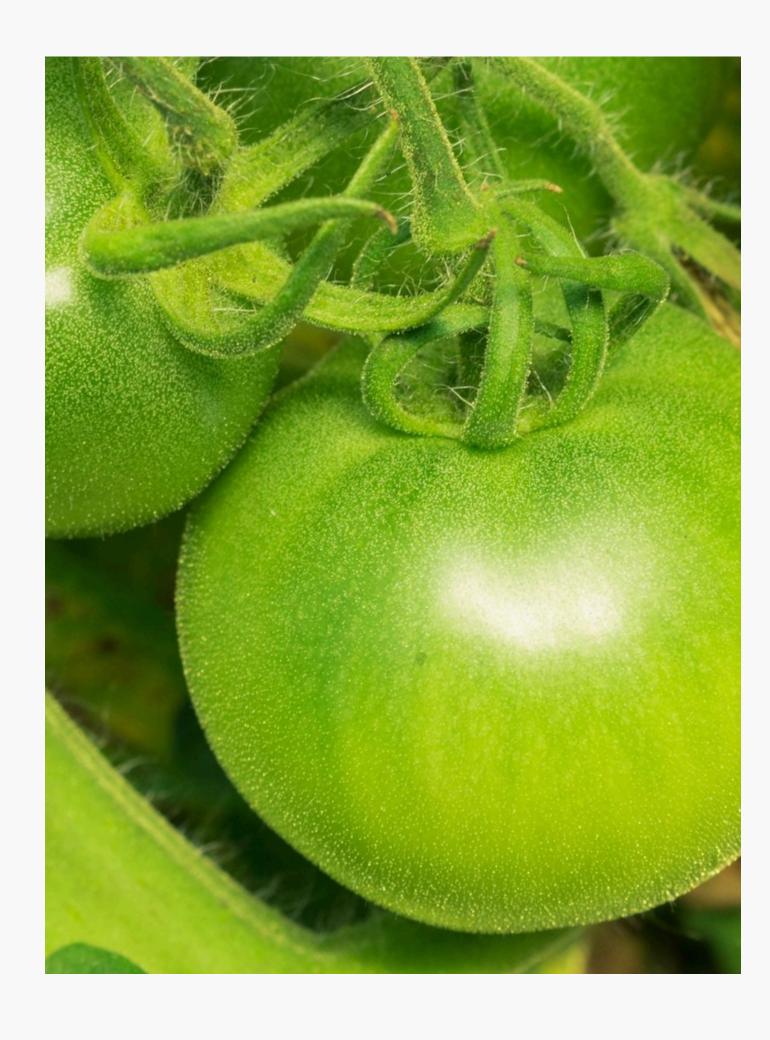


# Low molecular peptides in horse placentas

**Animal-Based Ingredients**Patent Registration No. 10-1751718

Low-molecularized horse placenta hydrolyzate helps improve 'skin wrinkles' because it has a low molecular weight and exhibits excellent skin permeability, thus being absorbed into the 'dermal layer' in the skin.





### **Green tomato extract**

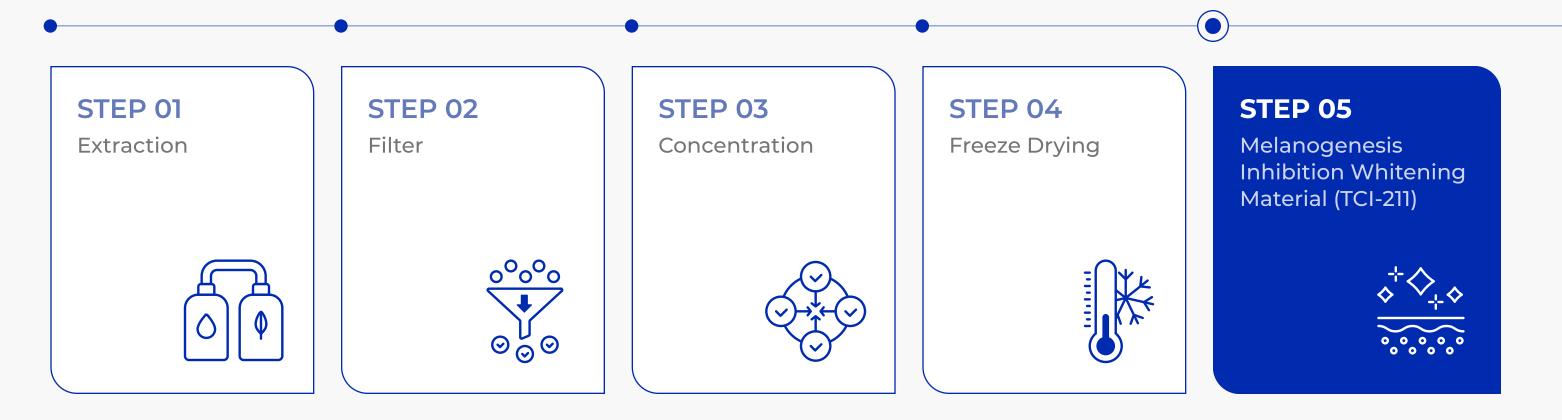
Plant-Based Ingredients
Patent Registration No. 10-1970144

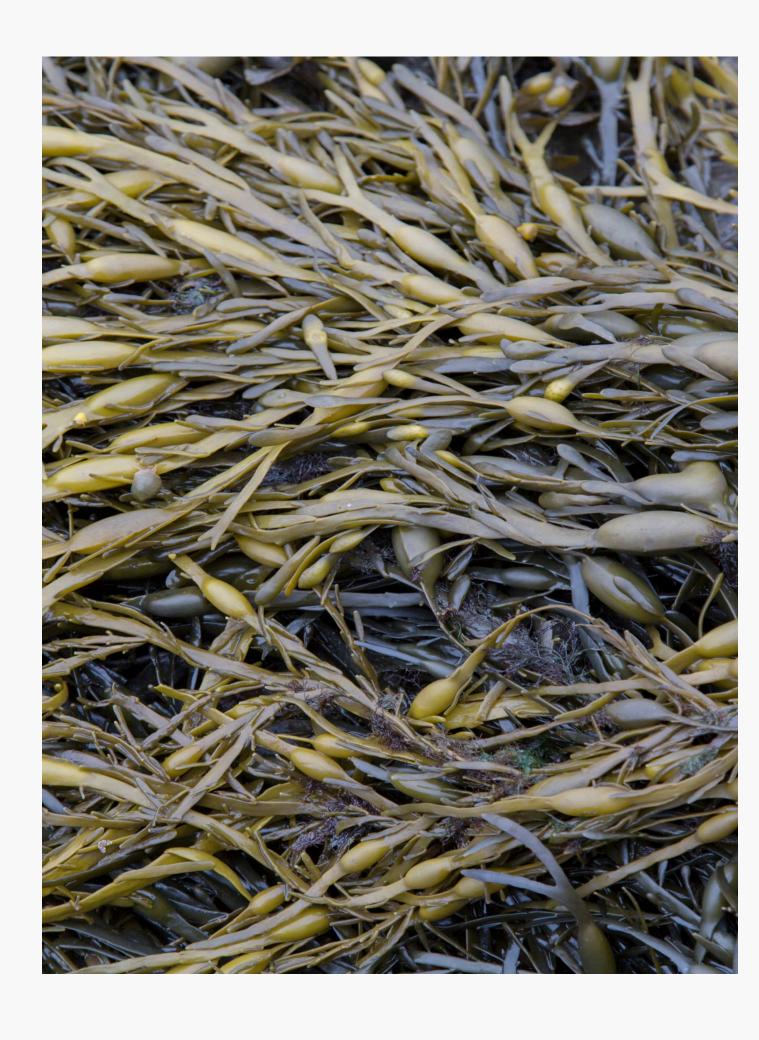
Green tomato extract: Active ingredients extracted from green tomatoes

'suppress melanin production' and are conducive to 'skin whitening.'

Chickpea extract: Inhibition of tyrosinase enzyme activity through chickpea extract

**Burdock extract**: Inhibition of melanin production through burdock extract



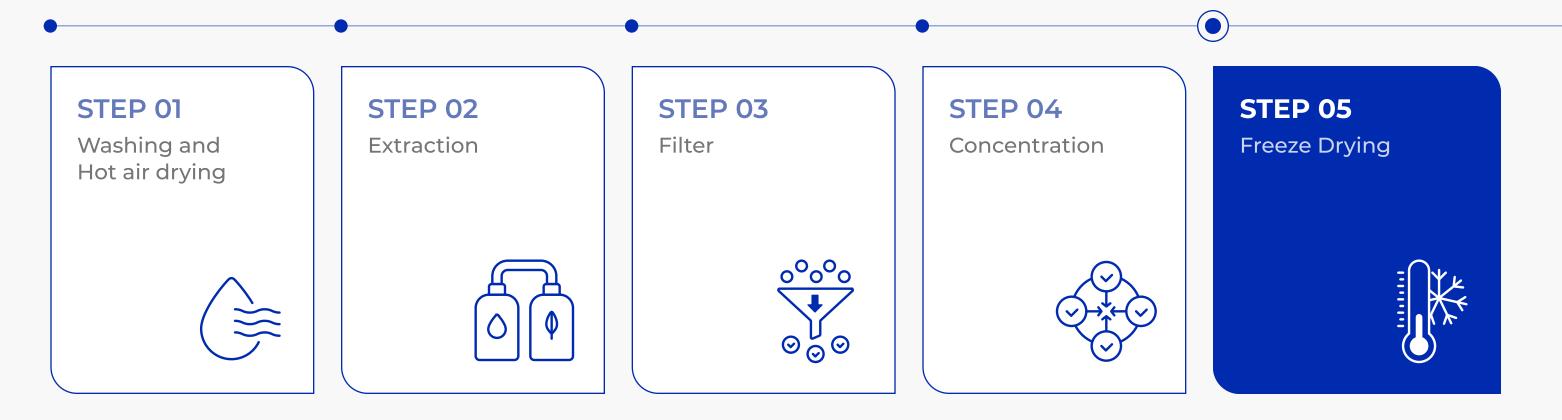


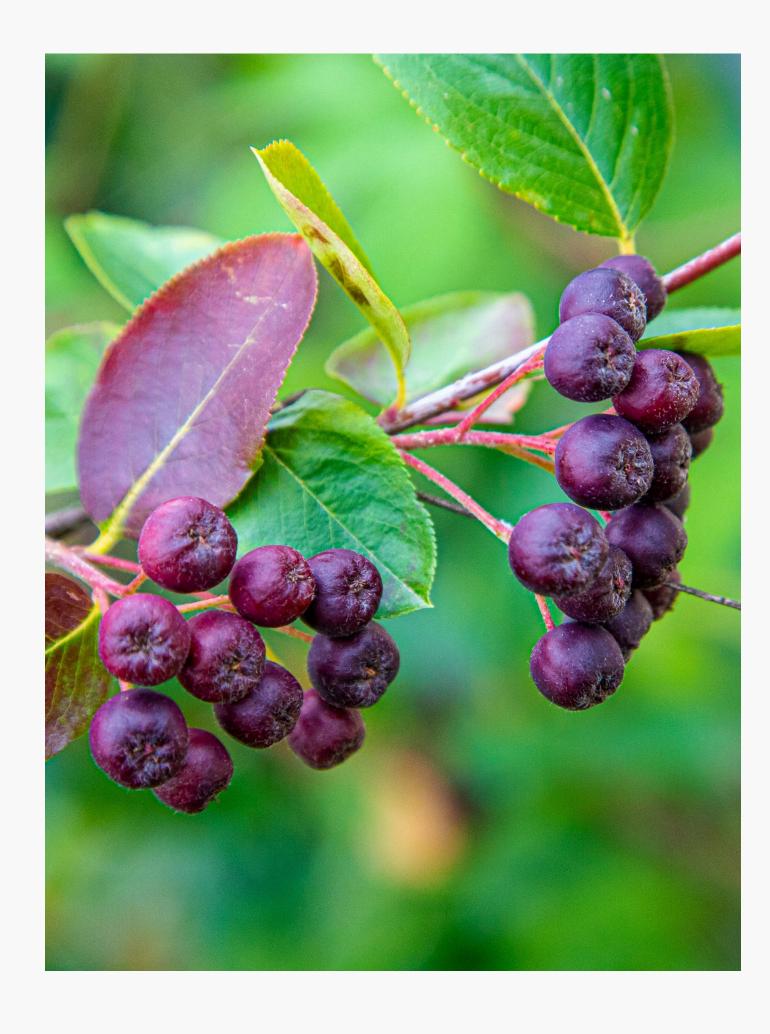
### Jeju's Cham Mojaban

### **Marine Ingredients**

Patent Registration No. 10-2043444

"Cham Mojaban(Sargassum fulvellum)" extract, a long-studied skin moisturizing composition that has been shown to increase hyaluronan, ceramides, and lipids, all of which are intracellular moisturizing factors, can inhibit dryness and keratinization of the skin caused by external stimuli, aging, and stress.

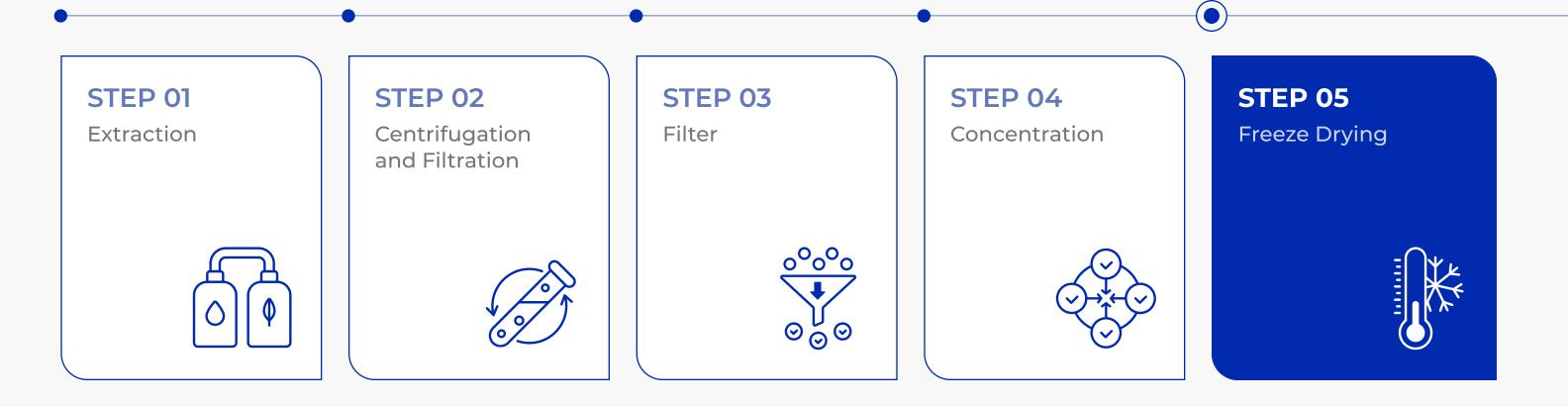


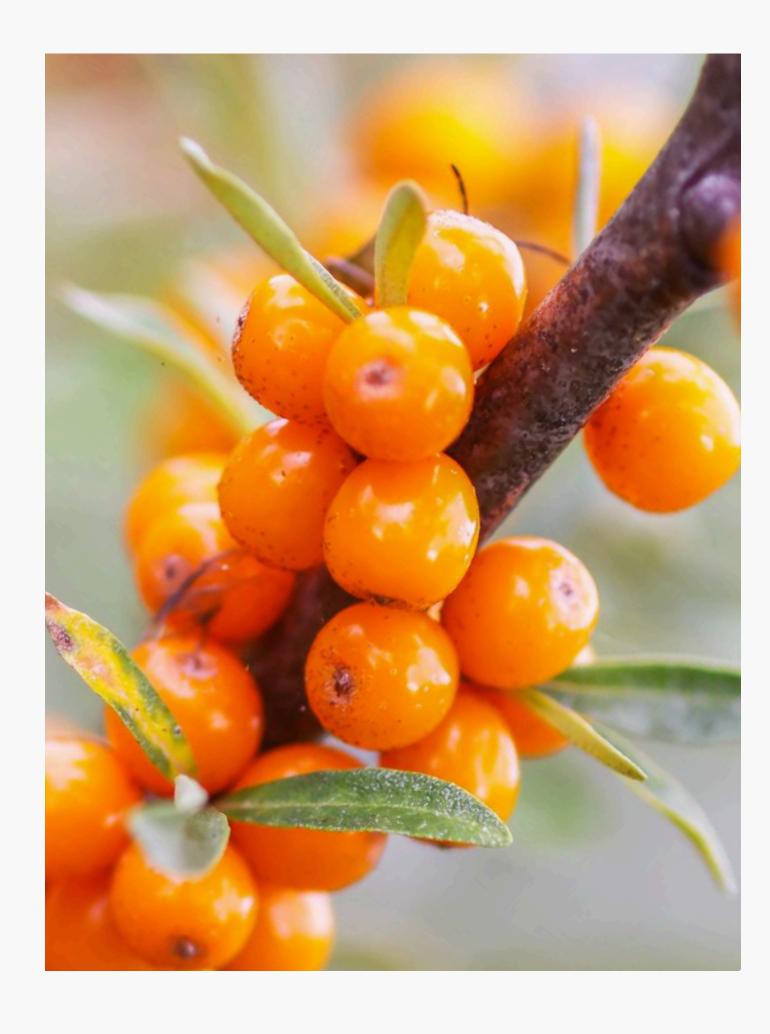


### **Aronia extract**

Plant-Based Ingredients
Patent Registration No. 10-1957351

Aronia is a cosmetic composition that can achieve excellent effects of antioxidation, anti-aging, skin waste removal, whitening, and skin improvement.

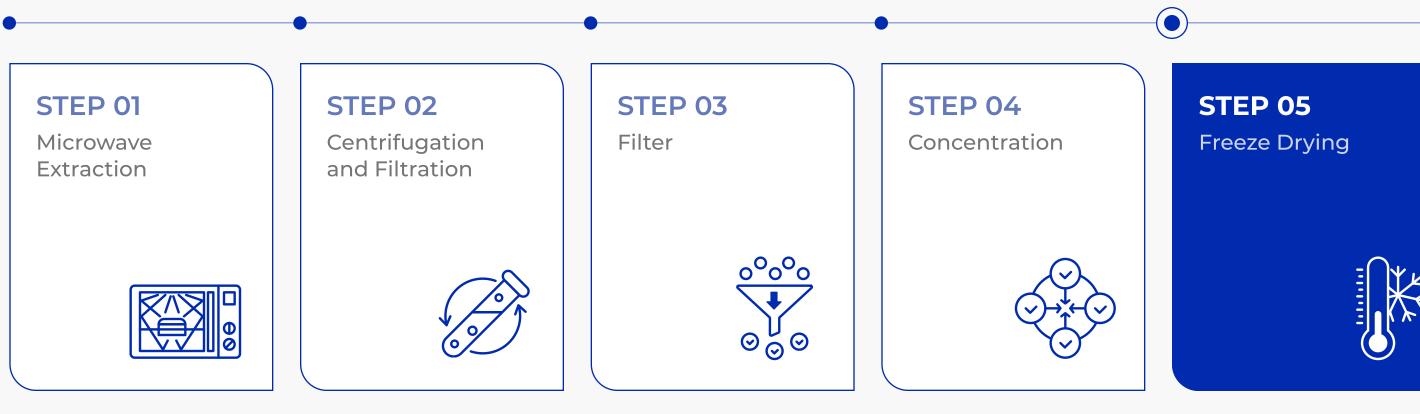




### Vitamin tree extract

# Plant-Based Ingredients Patent Registration No. 10-2461962

Vitamin trees(seaberry) help fight skin aging by promoting intracellular procollagen production, protecting against skin damage, restoring skin elasticity, improving skin firmness, and reducing wrinkles.





03

## **Product Introduction**

With proprietary research and advanced technologies, we strengthen our competitiveness in the global market. We aim for sustainable growth by offering diverse patented ingredients and customized cosmetic solutions.

01 Biencle





# Cultivating beauty through time.

### Take care of yourself for beautiful and clean skin

Symbolizing self-cultivation for beautiful and clean skin, Biencle represents a brand story that loves customers' skin.

SJ International

**Biencle** 

### **BIENCLE**

BIENCLE's patented natural raw materials are used.





















# 04

## **Differentiated Competition**

SJ INT'L strengthens its differentiation from competitors by researching and developing patented cosmetic ingredients with various functions such as wrinkle improvement, whitening, hydration, and antioxidant properties, based on unique material development and differentiated core ingredients.

Through the BIENCLE brand, the company offers high-performance cosmetics that stand out in the market.

- O1 Competitors and Competitive Advantage
- **O2** Differentiated Core Technologies

**Competitors and Competitive Advantage** 

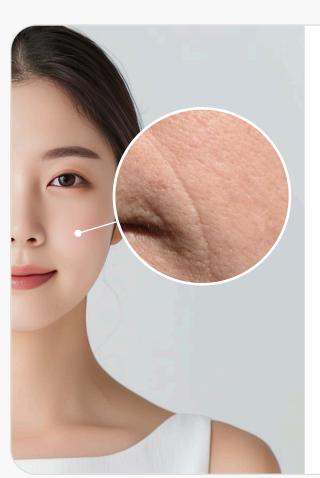
## Global Regional Cosmetics Market Status

Category	SJ International	Company A	Company B	Company C
Independent Material Development				
Independent Formulation				
Independent Patented Ingredients				

#### SJ International

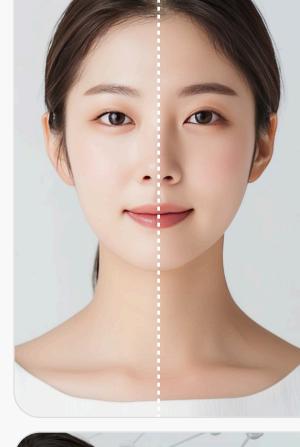
#### **Differentiated Core Technologies**

## **Differentiated Core Technologies**



#### **Anti-wrinkle**

- Skin elasticity maintained by fibroblasts, collagen, etc.
- Wrinkles occur as fibroblasts and collagen are destroyed due to aging and external environment
- Collagen formation accelerated by increase in procollagen synthesis
- A patent for an ingredient obtained from horse placentas with anti-wrinkle effects registered (No. 10-1751718)
- A patent for a cosmetic composition (including vitamin tree extract)
   for preventing or improving skin wrinkles registered (No. 10-2461962)



#### Whitening

- Melanin is a skin pigment that protects the skin from UV rays
- Abnormal increase in melanin caused by UV and external environment causes pigmentation, spots, freckles, etc.
- Melanin production inhibited by blocking melanin signals
- A patent for an ingredient from green tomatoes, burdocks, and chickpeas with whitening effects registered (No. 10-1970144)
- Compounds' intracellular tyrosinase inhibitory activity effect



#### **Moisturizing**

- Moisture maintained by tissues and lipids present in the stratum corneum or horny layer
- Water evaporation and death of skin cells from damages to the skin barrier such as skin trouble and inflammation
- Lipids and moisture content in the skin can be controlled by increase in ceramides and hyaluronic acid
- A patent for an ingredient obtained from Cham Mojaban with moisturizing effects registered (No. 10-2043444)



#### **Antioxidation**

- One of the world's top 3 antioxidant foods!
   A natural cosmetic composition using Aronia!
- Effects of antioxidation, anti-aging, skin waste removal, whitening, and skin improvement
- Cosmetic compositions that can achieve excellent effects
- A patent registered for a natural cosmetic composition using Aronia (No. 10-1957351)



# 05

# **Expertise and Experience**

Based on years of accumulated experience and advanced technologies in the global market, we provide customers with exceptional quality and solutions. We are successfully executing projects based on trust and innovation.

- 01 R&D
- **02** Patent Certifications

R&D

## **Healthy Skin Companion**

SJ International Co., Ltd. conducts research and development (R&D) of functional cosmetic ingredients using future-oriented functional materials, aiming to pursue a healthy and beautiful life for humanity.





**Patent Certifications** 



### SJ INT'L's Own Patent Holds











**Green Tomato** (Whitening)

Patent No. 10-1970144

Horse Placenta (Wrinkle inprovement)

Patent No. 10-1751718

Vitamin Tree Fruit (Wrinkle inprovement)

Patent No. 10-2461962

Aronia (Antioxidant)

Patent No. 10-1957351

Sargassum fulvellum (Moisturizing)

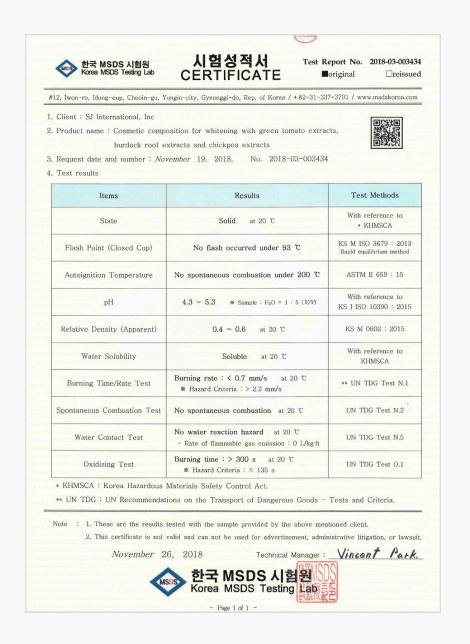
Patent No.10-2043444

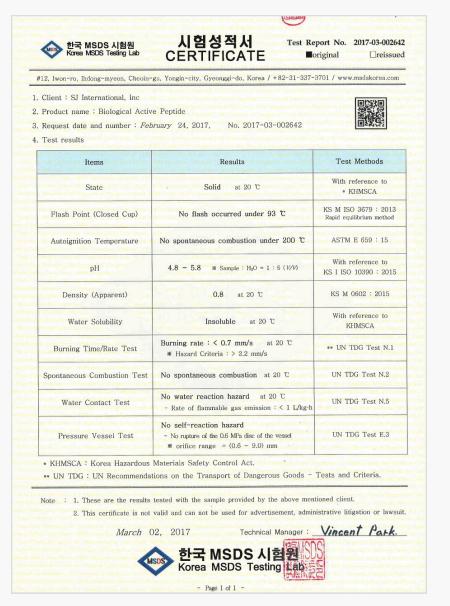
#### **05** Differentiated Competition

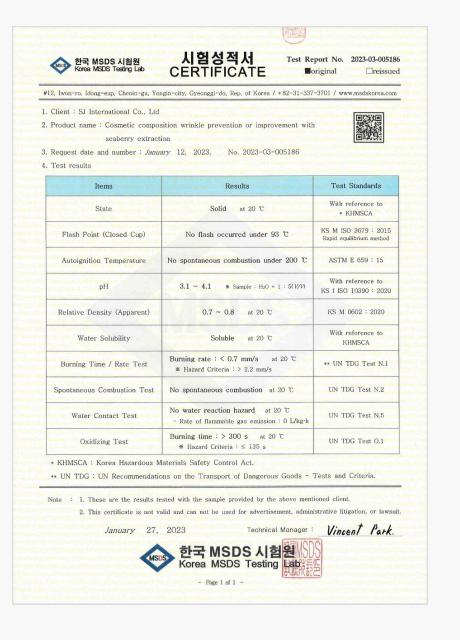
**Patent Certifications** 

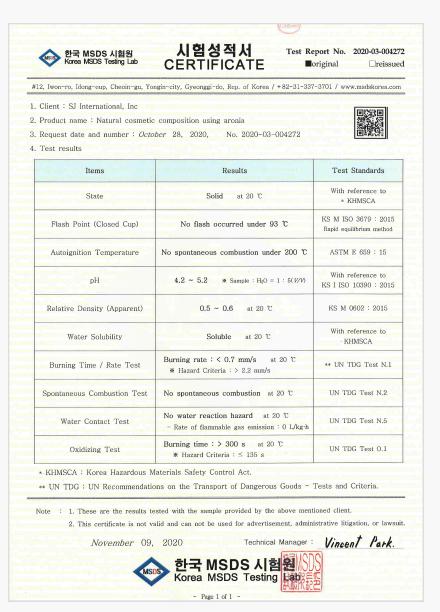


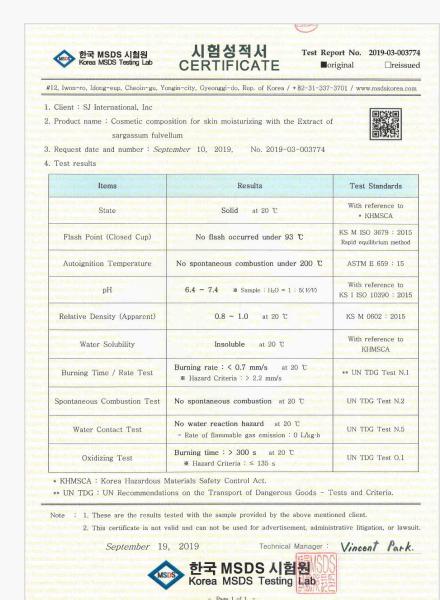
### **MSDS**











**Green Tomato** 

**Horse Placenta** 

**Vitamin Tree Fruit** 

**Aronia** 

Sargassum fulvellum

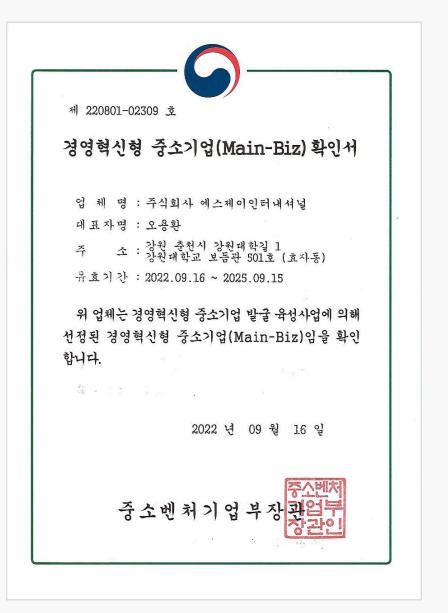
SJ International

**Patent Certifications** 

### **Authentication status**











**ISO 9001** 

ISO 14001

**MAINBiz** 

**Certificate of Venture Business** 

Promising Small & Medium Enterprise in Export



# THNAK YOU

SJ International CO,. Ltd.

The value of beauty, BIENCLE is with you.